

TOP WOMEN IN  
NEW YORK  
REAL ESTATE  
2008



Deanna Kory  
SENIOR VICE PRESIDENT, THE CORCORAN GROUP

## UNMATCHED EXPERTISE IN MARKETING PROPERTIES

Always a consummate professional, Deanna never departs from the highest ethical standards while thriving on the remarkably productive relationships she develops with whomever she deals with professionally. Before entering the real estate industry, Deanna worked in public relations promoting classical musicians, honing interpersonal and marketing skills she says have proven invaluable.

Deanna's personality and accomplishments have won her recognition inside and outside the industry. She constantly creates new challenges and has repeatedly won awards for highest commissions earned and largest number of transactions. In recognition of her achievements, the Real Estate Board of New York has invited her to participate in its annual Top Ten Agents Seminar, a prestigious industry citywide event. The New York Times and respected real estate publications often quote Deanna on the condition of the residential real estate market. Deanna has consistently ranked in the top five brokers in Corcoran.

Another strength is her vast knowledge of the industry and an unmatched expertise in marketing properties and selling them in record time and at record prices. She has also shown herself to be a superb negotiator. Deanna stands out in the industry for her staging ability to show properties at their best and obtain the highest possible price. She is most attentive to the unique qualities of each property, ensuring that all transactions proceed smoothly, and always putting her clients' needs first. Because her personalized service is so highly valued, most of Deanna's business is referral based.

A Phi Beta-Kappa graduate of Oberlin, Deanna is the mother of nine-year-old Giorgi and six-year-old Jeremy.

“Women have an intuitive quality — they are empathic and persuasive,”  
Deanna says.

“We have turned residential brokerage into a profession.”